

A PLACE CALLED HOME

2017-2018 ANNUAL REPORT



WE WELCOME

- ALL RACES
- ALL GENDERS
- ALL ABILITIES
- ALL PEOPLES AND CULTURES
- ALL COUNTRIES OF ORIGIN
- ALL BELIEF SYSTEMS
- ALL SEXUAL ORIENTATIONS

WE STAND WITH YOU
YOU ARE SAFE HERE

FINANCIAL OVERVIEW

Thanks to **YOU**, our most committed supporters, our financial performance for the fiscal years ending June 30, 2017 and June 30, 2018 continued to be strong.

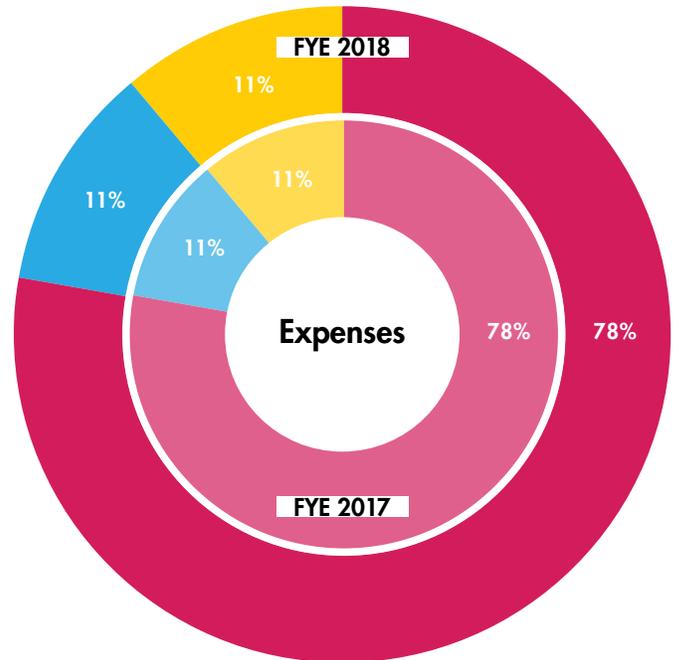
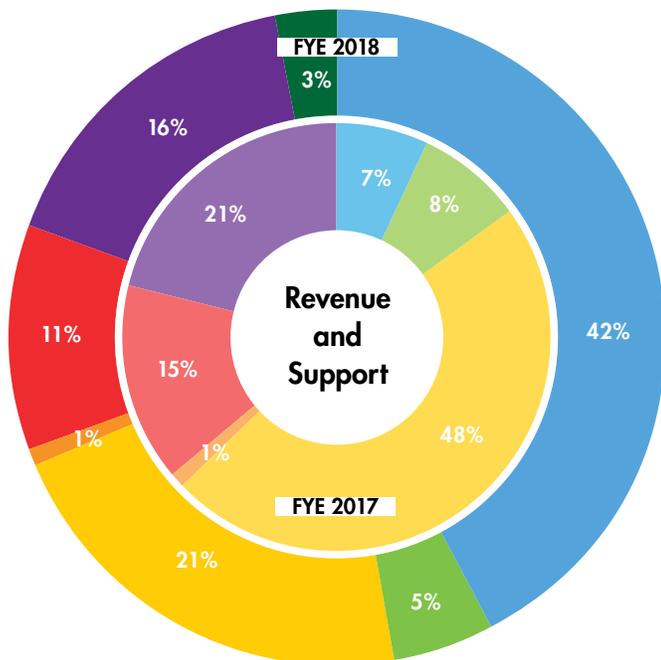
Your Generosity Allowed Us To:

- + Open The Bridge at A Place Called Home, a multi-purpose Teen & Young Adult Services Center with an art gallery, a state-of-the-art performance space for the community, and RISE High at APCH, a charter high school partnership with Da Vinci Schools
- + Send our 433rd scholar to college
- + Provide thousands of hours of free counseling services
- + Serve more than 60,000 nutritious meals each year
- + Continue to provide a safe space for self-expression, self-discovery, educational and artistic achievement, and vocational preparation for 1,000 members each year
- + Presentation of cultural, civics, community service and distribution events for 10,000 community members each year

Key Highlights

- + Our total net assets increased 33% over the two fiscal years covered in this report
- + Our annual Gala for the Children raised more than \$2.5M over the two fiscal years covered in this report
- + Our program services expenses increased 11.8% over the two fiscal years covered in this report
- + Programmatic efficiency (program cost vs admin) remained consistent as we sustained high quality programming and expansion of community programs

Please Find Our Audited Financial Statements and 990 Forms Online:
apch.org/who-we-are/fiscal-responsibility/



REVENUE BY SOURCE

- Individual*
- Corporate
- Foundation
- Government
- Fundraising Events
- In-Kind Goods and Services
- Earned Revenue

TOTAL EXPENSES

	FY '17	FY '18
TOTAL EXPENSES	\$6,785,253	\$7,593,068
● Program	\$5,267,490	\$5,893,640
● Administration	\$772,660	\$855,580
● Fundraising	\$745,103	\$843,848

*Includes \$4M in revenue restricted to campus expansion/capital campaign.

Fiscal Years Ending June 30, 2017 and June 30, 2018 with 2016 (comparison)

REVENUES AND SUPPORT

	2016	2017	2018
Contributions, grants, and earned revenue	\$3,327,006	\$5,768,596	\$8,113,019
In-kind goods and services	\$1,258,131	\$1,850,462	\$1,876,567
Interest income	\$7,011	\$5,021	\$31,309
Other income	\$26,208	\$25,675	\$38,574

FUNDRAISING EVENTS

Gross Revenue	\$2,051,691	\$1,263,245	\$1,497,755
Less: Direct Cost	\$(336,181)	\$(211,881)	\$(265,366)
Fundraising Events, Net	\$1,715,510	\$1,051,364	\$1,232,389
Total Revenue and Support	\$6,333,866	\$8,701,118	\$11,646,049

EXPENSES

Program Services*	\$4,367,629	\$5,267,490	\$5,893,640
Administration	\$614,101	\$772,660	\$855,580
Total Expenses	\$5,621,415	\$6,785,253	\$7,593,068
Change in Net Assets	\$712,451	\$1,915,865	\$4,052,981

FUNDRAISING SUMMARY

Fundraising Expenses as a percentage of total expenses	11.38%	10.9%	11.11%
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ASSET, LIABILITY, AND NET ASSET SUMMARY

Cash and Cash equivalents*	\$2,480,662	\$2,374,765	\$6,522,716
Grants receivable	\$406,800	\$1,341,961	\$894,310
Programs goods inventory	\$58,270	\$101,505	\$70,974
Deposits, prepaid, expenses and other assets	\$16,980	\$51,773	\$44,092
Total Current Assets	\$2,962,712	\$3,870,004	\$7,532,092
Pledges receivable	\$100,000	\$749,433	\$491,749
Property and equipment, Net	\$4,752,729	\$5,168,716	\$5,862,814
Total Other Assets	\$4,852,729	\$5,918,149	\$6,354,563
Total Assets	\$7,815,441	\$9,788,153	\$13,886,655
Accounts payable and accrued expenses	\$32,537	\$59,985	\$110,119
Accrued payroll and related liabilities	\$195,892	\$225,291	\$220,678
Total Liabilities	\$228,429	\$285,276	\$330,797
Unrestricted	\$6,897,582	\$6,859,428	\$6,974,484
Temporarily restricted	\$489,430	\$2,643,449	\$6,581,374
Permanently restricted**	\$200,000	\$200,000	\$200,371
Total Net Assets	\$7,587,012	\$9,502,877	\$13,555,858
Total Liabilities and Net Assets	\$7,815,441	\$9,788,153	\$13,886,655

*Cash and cash equivalents include cash held in money market and business checking accounts. **Permanently restricted assets are funds received from donors who stipulate that resources are to be maintained permanently, but permit APCH to expend all the income derived from the donated assets. As of June 2018, APCH had \$200,371 in permanently restricted net assets. These funds are part of the APCH Endowment.



After nearly a decade of continuous growth in our membership base, and the depth and breadth of our programming, we proudly maintain a 90% member retention rate. With several years of healthy financial growth behind us, now is the time to begin addressing our waiting list of up to 1,000 children and their family members. We look forward to sharing our exciting plans with you in the very near future. To learn more, please visit: apch.org/its-time



A Place Called Home has maintained a 4-Star Rating with Charity Navigator for seven consecutive years, a level attained by fewer than 5% of the nonprofits. Charity Navigator rates nationwide.